RE/MAX 2025 HOUSING MARKET OUTLOOK

| MARKET | AVERAGE RESIDENTIAL SALE PRICE | | Y-O-Y CHANGE | NUMBER OF SALES | | Y-O-Y CHANGE | NUMBER OF LISTINGS | | Y-O-Y CHANGE | 2025 AVG. PRICE ESTIMATE* | 2025 AVG. PRICE ESTIMATE** | 2025 AVG. SALES ESTIMATE* | 2025 MARKET CONDITIONS |
|-------------------------------------|------------------------------------|----------------------------------|-----------------|------------------------------------|------------------------------------|-----------------|--|--------------------------------------|-----------------|---------------------------------|-------------------------------|---------------------------------|---------------------------------|
| | 2023 (January 1- October 31) | 2024 (January- October 31) | (+/- %) | 2023 (January 1- October 31) | 2024 (January 1- October 31) | (+/- %) | 2023 (January 1-Octo- ber 31) | 2024 (January 1-October 31) | (+/- %) | (+/- %) | (\$) | (+/- %) | |
| Vancouver Island, BC | \$707,663 | \$728,908 | 3.0% | 7,308 | 7,307 | -0.01% | 13,779 | 15,501 | 12.5% | 4.0% | \$758,064.30 | 10% | Balanced |
| Victoria, BC | \$927,033 | \$965,394 | 4.1% | 407 | 654 | 60.7% | 2,756 | 3,161 | 14.7% | 4.0% | \$1,004,009.8 | 5.0% | Seller's |
| Greater Vancouver, BC | \$1,277,294 | \$1,292,992 | 1.2% | 23,044 | 22,459 | -2.5% | 45,110 | 53,825 | 19.3% | 7.0% | \$1,383,501.40 | 20% | Seller's |
| Kelowna/ Central Okanagan, BC | \$830,328 | \$813,974 | -2.0% | 3,616 | 3,332 | -7.9% | 19,341 | 29,474 | 52.4% | 3.0% | \$838,393.20 | 4.0% | Balanced |
| Calgary, AB | \$571,600 | \$592,500 | 3.7% | 2,171 | 2,174 | 0.1% | 3,190 | 4,966 | 55.7% | 5.0% | \$622,125.00 | 2.0% | Buyers/ Balanced/ Sellers |
| Edmonton, AB | \$400,833 | \$431,839 | 7.7% | 19,799 | 25,252 | 27.5% | 31,159 | 33,109 | 6.3% | 10% | \$475,022.90 | 4.0% | Sellers |
| Regina, SK | \$307,325 | \$325,809 | 6.0% | 3,019 | 3,447 | 14.2% | 979 | 777 | -20.60% | 3.0% | \$335,583.30 | NA | Seller's |
| Winnipeg, MB | \$402,956 | \$434,513 | 7.8% | 6,002 | 6,613 | 10.2% | NA | NA | NA | 5.0% | \$456,238.70 | 5.0% | Balanced |
| Sudbury, ON | \$445,576 | \$464,749 | 4.3% | 2,254 | 2,459 | 9.1% | 3,900 | 4,200 | 7.7% | 5.0% | \$487,986.50 | 0% | Seller's |
| North Bay, ON | \$445,481 | \$449,081 | 0.8% | 359 | 438 | 22.0% | 1,035 | 1,057 | 2.1% | 5.0% | \$471,535.10 | 5.0% | Seller's |
| London, ON | \$652,100 | \$642,265 | -1.5% | 5,963 | 6,898 | 15.7% | 11,536 | 14,836 | 28.6% | 4.5% | \$671,166.90 | 10% | NA |
| Kitchener- Waterloo, ON | \$772,689 | \$770,767 | -0.2% | 3,825 | 3,706 | -3.1% | 6,607 | 10,193 | 54.3% | 6.0% | \$817,013.02 | 9.0% | Balanced |
| Simcoe County, ON | \$810,249 | \$804,250 | -0.7% | 2,361 | 1,659 | -29.7% | 4,613 | 4,140 | -10.3% | 10% | \$884,675.00 | 25% | Seller's |
| Hamilton, ON | \$802,493 | \$810,093 | 0.9% | 5,405 | 5,334 | -1.3% | 13,121 | 17,778 | 35.5% | 2.3% | \$828,320.10 | 5.0% | Buyer's |
| Burlington, ON | \$1,103,431 | \$1,132,823 | 2.7% | 2,078 | 2,020 | -2.8% | 3,593 | 5,161 | 43.6% | 4.5% | \$1,183,800.00 | 6.0% | Buyer's |
| Niagara, ON | \$700,098 | \$695,384 | -0.7% | 5,425 | 5,652 | 4.2% | 21,792 | 28,031 | 28.6% | 2.0% | \$709,291.70 | 4.0% | Buyer's/ Balanced |
| Peterborough, ON | \$640,767 | \$623,551 | -2.7% | 660 | 951 | 44.1% | 1,859 | 1,758 | -5.4% | 5.0% | \$654,728.60 | 4.0% | Buyer's |
| Kawartha Lakes, ON | \$747,355 | \$750,510 | 0.4% | 839 | 959 | 14.3% | 2,322 | 2,538 | 9.3% | 4.0% | \$780,530.40 | 4.0% | Buyer's |

^{*}The outlooks for 2025 are estimates provided by RE/MAX Canada brokers and agents. Each RE/MAX office is independently owned and operated. **The estimated 2025 average price change (+/-%) is relative to 2024 (January-October 2024) average price. The estimated dollar value (\$) is calculated based on the estimated % increase/decrease provided by RE/MAX brokers.

RE/MAX 2025 HOUSING MARKET OUTLOOK

| MARKET | AVERAGE RESIDENTIAL SALE PRICE | | Y-O-Y CHANGE | NUMBER OF SALES | | Y-O-Y CHANGE | NUMBER OF LISTINGS | | Y-O-Y CHANGE | 2025 AVG. PRICE ESTIMATE* | 2025 AVG. PRICE ESTIMATE** | 2025 AVG. SALES ESTIMATE* | 2025 MARKET CONDITIONS |
|---------------------------|--|--------------------------------------|-----------------|--|--|-----------------|--------------------------------|---------------------------------------|-----------------|---------------------------------|-------------------------------|---------------------------------|------------------------------|
| | 2023 (January 1- July 31) | 2024 (January- July 31) | (+/- %) | 2023 (January 1- July 31) | 2024 (January 1- July 31) | (+/- %) | 2023 (January 1-July 31) | 2024 (January 1-July 31) | (+/- %) | (+/- %) | (\$) | (+/- %) | CONDITIONS |
| Mississauga, ON | \$1,068,367 | \$1,065,923 | -0.2% | 5,137 | 5,170 | 0.6% | 11,113 | 12,895 | 16.0% | 6.0% | \$1,129,878.40 | 7.0% | Balanced |
| York Region, ON | \$1,347,002 | \$1,314,462 | -2.4% | 10,525 | 10,442 | -0.8% | NA | NA | NA | 5.0% | \$1,380,185.10 | 4.5% | Seller's |
| Windsor, ON | \$560,956 | \$576,827 | 2.8% | 5,029 | 5,140 | 2.2% | 11,641 | 12,937 | 11.1% | 3.5% | \$597,015.90 | 8.5% | Seller's |
| Durham, ON | \$944,667 | \$923,521 | -2.2% | 7,477 | 7,875 | 5.3% | 14,646 | 17,074 | 16.6% | 5.0% | \$969,697.10 | 15% | Balanced |
| Brampton, ON | \$1,057,077 | \$1,011,915 | -4.3% | 4,722 | 4,479 | -5.1% | 10,683 | 12,182 | 14.0% | 6.0% | \$1,072,629.90 | 7.0% | Balanced |
| Toronto, ON | \$1,103,534 | \$1,114,267 | 1.0% | 21,587 | 21,291 | -1.4% | 48,187 | 56,839 | 18.0% | 0.1% | \$1,115,381.30 | 12.5% | Balanced |
| Ottawa, ON | \$671,983 | \$678,081 | 0.9% | 10,700 | 11,662 | 9.0% | NA | NA | NA | 2.5% | \$695,033.00 | 5.5% | Balanced |
| Sault Ste. Marie, ON | \$336,000 | \$349,000 | 3.9% | 854 | 875 | 2.5% | 1,179 | 1,251 | 6.1% | 3.0% | \$359,470.00 | 0% | Balanced |
| Thunder Bay, ON | \$338,464 | \$352,567 | 4.2% | 1,741 | 1,772 | 1.8% | 2,562 | 2,602 | 1.6% | 3.0% | \$363,144.00 | 5.0% | Seller's |
| Muskoka, ON | \$689,799 | \$675,817 | -2.0% | 699 | 738 | 5.6% | NA | NA | NA | 3.0% | \$696,091.50 | 5.0% | Buyer's |
| Haliburton, ON | \$487,580 | \$530,398 | 8.8% | 155 | 168 | 8.4% | NA | NA | NA | 3.0% | \$546,309.90 | 5.0% | Buyer's |
| Kingston, ON | \$627,372 | \$639,449 | 1.9% | 1,469 | 1,563 | 6.4% | NA | NA | NA | 5.0% | \$671,421.50 | 10% | Balanced |
| Kenora, ON | \$318,688 | \$325,271 | 2.1% | 2,030 | 2,067 | 1.8% | 2,871 | 2,944 | 2.5% | 2.5% | \$333,402.80 | 2.5% | Seller's |
| Fredericton, NB | \$320,378 | \$340,320 | 6.2% | 1,954 | 2,037 | 4.2% | 2,668 | 2,896 | 8.5% | 5.5% | \$359,037.60 | 0% | Seller's |
| Saint John, NB | \$311,800 | \$340,033 | 9.1% | 1,701 | 1,795 | 5.5% | NA | NA | NA | 3.5% | \$351,934.20 | 0% | Seller's |
| Halifax, N.S. | \$554,269 | \$578,913 | 4.4% | 4,173 | 4,508 | 8.0% | 5,604 | 6,028 | 7.6% | 5.0% | \$607,858.70 | 6.0% | Seller's |
| Truro & Colchester, NS | \$321,506 | \$344,526 | 7.2% | 481 | 528 | 9.8% | 650 | 779 | 19.8% | 8.0% | \$372,088.10 | 10.0% | Seller's |
| Prince Edward Island | \$369,000 | \$375,000 | 1.6% | 1,575 | 1,733 | 10.0% | 2,793 | 3,134 | 12.2% | 1.5% | \$380,625.00 | 1.5% | Balanced |
| St. John's, N.L. | \$339,875 | \$369,027 | 8.6% | 1,354 | 1,523 | 12.5% | 5,571 | 6,098 | 9.5% | 8.0% | \$398,549.20 | 5.0% | Seller's |

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